

## “Buy Yourself a Drone”: Drones For Sale at the DSEi Arms Fair

By [Global Research](#)

Global Research, September 21, 2011

[wp.me/pXeuZ-vg](http://wp.me/pXeuZ-vg) 21 September 2011

Theme: [Militarization and WMD](#)



BAE Systems Mantis drone at DSEi 2011

Drones were big news at this year's DSEi arms fair, with many of the smaller 'niche' players launching new product and the 'big boys' showing off their wares and engaging in verbal fisticuffs about whose drone was biggest/ brightest/best.

BAE Systems displayed their Mantis drone at the fair and were reportedly [“confident” that their proposed new drone, dubbed Telemos \(to be developed jointly with Dassault\) would win the contract for the UK’s next generation drone](#). EADS, meanwhile, the other giant of the European military industry is fighting its corner for its own drone; Talarion. [Fox News reported that the EADS CEO was “furious” that France is apparently going to choose the BAE Systems/Dassault proposal](#).

EADS reaction is so strong because they do not want to be left out of what many see as the key market in the global arms trade over the next few years. While the new UK-France drone contract is estimated to be worth between £1bn -£2bn, the global drone market over the next three years alone has recently been predicted to be worth around \$14bn. With Israel companies and US drone giant General Atomics already firmly



iStart mini-drone from Blue Bear Ltd

established in the market, winning funds to develop a future European combat drone is vital for these military corporations. Many, not least the UK's Defence Minister Peter Luff, has predicted that there will be no more 'manned' aircraft developed after this current generation of fighters; the future they suggest is drone.

Increasingly it is not just the large military companies involved in the drone wars. Smaller companies are also seeking to get their foot in the door. For example [Blue Bear, a Bedford-based company launched a new 'man-portable' drone called iStart at DSEi](#). As reported in Shephard News:

The platform can go 'from box to launch in under five minutes' and the only time-consuming thing during a mission is 'waiting for the GPS'. [It] has a 'shake and start' engine, a 40 minute endurance, and folded wings for easy carriage. It is derived from the company's larger Black Star, of which the UK MoD is a customer. It was developed in 18 months with police input, and is ultimately designed for special forces operations, [Company spokesperson] Williams-Wynn said.

An excellent article on other small drones on show at DSEi this year, including Spy Arrow, Shirk and Switchblade can be read [here at the National Defense Magazine blog](#). Thales, joint manufacturer of the new Watchkeeper drone along with Israeli company Elbit,

were also at the arms fair and promoting Watchkeeper . Below you can watch a short clip of Nick Miller – Thales business director for UAVs – promoting Watchkeeper during the DSEI fair (clip from flightglobal.com)

posted with [vodpod](#)

The much delayed Watchkeepers are (finally) due to come into service by the end of 2011 and will gradually replace the Hermes 450 drones that the UK has been renting from Israel for the past four years. This of course creates a business ‘opportunity’ – [anybody want to buy a squadron of second-hand, slightly used Israeli drones? Elbit, it seems are open to offers.](#)

Meanwhile, [Qinetiq, were promoting their ‘West Wales UAV Centre’](#) – where the Watchkeeper drone is currently being tested – at DSEI. The owners of the centre at Parc Aberporth, site of a number of protests against drones already, are keen to attract more drone manufacturers. While each individual Watchkeeper drone will undergo testing at Parc Aberporth until at least 2014, it appears there is still plenty of room for more drones – and no doubt more protests.

Speaking of which, the [Fellowship of Reconciliation](#) and [SPEAK](#) organised a protest outside General Atomics’ London office during the DSEi arms fair. The manufacturers of the Predator and Reaper drone were curiously absent from DSEi this year – so protesters went to visit them.

Below you can see Amy Hailwood of FoR speaking about drones against the background of the protest.  
[watch?v=n8NaCgAl27o&feature=youtu.be](#)

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